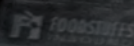


FOODSTUFFS INBOUND

Delivering a
Supplier to Customer
Transport Solution



Foodstuffs Inbound a Lead Logistics Company

Providing Full Spectrum Logistics to Foodstuffs NZ supplier base, Foodstuffs Inbound is a true New Zealand Lead Logistics Company designed to coordinate Foodstuffs NZ's primary freight program and take responsibility for all Foodstuffs NZ inbound freight to DC's and Stores.

Our Aim

Foodstuffs Inbound (FIN) excellence in Logistics services will provide a best of breed "Supplier to Customer Transport Solution". In partnership with Foodstuffs owned transport fleets, AF Logistics, Route & Retail and Transport South Island better known as (TAR), we offer complete logistics distribution management.

Culture of Service

FIN works alongside its clients to provide logistics solutions using the FIN/TAR network. Through our FIN/TAR customer driven culture of service along with the passion of its people, FIN has built a distribution network second to none. FIN managers and supervisors are highly experienced and comfortable in large and demanding environments. Our personnel are currently involved in handling high volume complex products while achieving a consistently high rate of accurate dispatch and delivery.



Customer Focused Technology

Technology plays a crucial role in the ongoing development and continuous improvement of the FIN/TAR agile supply chain offering. FIN has invested heavily in service based technology and personnel training to ensure clients have a seamless, transparent logistics solution. Our "eCargo" freight management system provides easy access to our logistics track and trace systems enabling client staff empowerment to deliver better customer service for our clients.

Strategically Positioned for Success

Strategically positioned FIN/TAR consolidation/distribution centres over a national footprint, provide cost effective customer driven logistics services. FIN offers both Temperature Controlled and Ambient distribution and consolidation in a variety of depot locations around the country and specializes in FMCG logistics to a broad cross section of Supermarket and food service manufacturers and importers.

Cross Border Logistics

FIN partners with selected Port companies to provide cross border services with shipping and customs assistance in conjunction with logistics management of incoming and outgoing cargo. FIN manages large volumes of both import and export goods through its partner facility Centrepac.

Our Transport Provider Partners



Route & Retail (R&R) operates a fleet of 150 trucks across the upper half of the North Island. R&R specializes in providing Foodstuffs Auckland (FS AKL) and James Gilmour with the required transport logistics.

Operating from 5 depots located in Whangarei, Auckland, Cambridge, Thames and Rotorua, R&R delivers FMCG from FS AKL distribution centres to all of Foodstuffs 160 stores across the region. In addition to this R&R operates the James Gilmour fleet and controls all deliveries made from their dispatch locations to a huge assortment of wholesale and hospitality customers.

This significant volume with its associated fluctuations requires management of partner suppliers. While 70% of FS AKL deliveries are made by the R&R fleet, the balance is affected through selected transport partners like Transotway for Temperature Controlled, Turners & Growers Transport for Fresh Produce and Fletcher Transport for specialist destination deliveries.



AF Logistic's (AFL) total fleet of over 200 vehicles provides logistics transport to Foodstuffs Wellington (FSW), along with in excess of 1,000 general clients. AFL operates 7 depots located in Wellington (2), Palmerston North, Hastings, New Plymouth and Auckland (2).

AFL is responsible for delivery of all ex DC products to around 176 Foodstuffs member stores (ambient & chilled, frozen) along with inter DC transfers, import replenishments of DC while also maintaining their additional client base across the North Island. In conjunction with this activity AFL owns and operates the Toops fleet delivering to all Toops wholesale customers.

AFL also partners with selected transport providers. AFL also operates 3PL warehouses for both Ambient and Temperature Controlled product in Wellington (2) and Palmerston North (2).



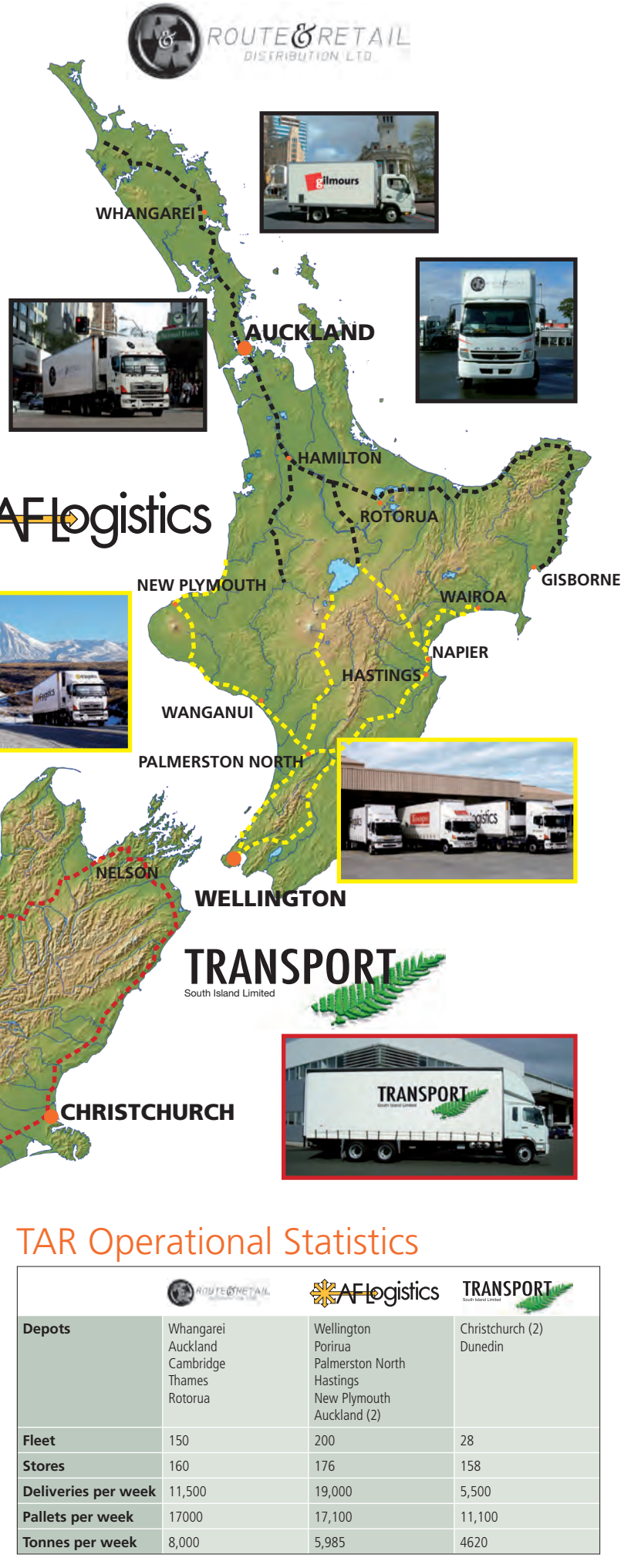
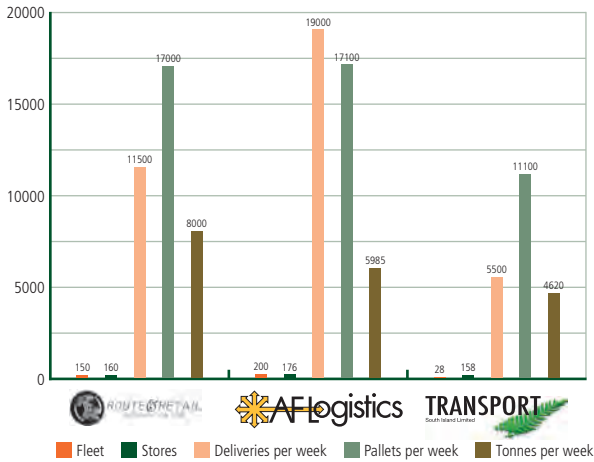
Transport South Island (TSI) co-ordinates Foodstuffs deliveries in the South Island through its fleet of 28 vehicles, in partnership with selected partners such as TNL, Summerlands and Transotway.

Currently TSI also services 158 stores over the South Island on a daily or twice daily basis and in addition servicing the transport requirements for Trents Wholesale stores across the region.



Foodstuffs Inbound Network

TAR Operational Statistics



TAR Operational Statistics

	ROUTE & RETAIL	AFLogistics	TRANSPORT South Island Limited
Depots	Whangarei Auckland Cambridge Thames Rotorua	Wellington Porirua Palmerston North Hastings New Plymouth Auckland (2)	Christchurch (2) Dunedin
Fleet	150	200	28
Stores	160	176	158
Deliveries per week	11,500	19,000	5,500
Pallets per week	17,000	17,100	11,100
Tonnes per week	8,000	5,985	4,620



Delivering a Supplier to Customer Transport Solution